

Name of the Issue: GTPL Hathway Limited
1. Type of Issue: IPO
2. Issue size (INR crore): 484.80 (Fresh Issue – 240.00 Cr. + OFS – 244.80 Cr.)

Source: Prospectus dated July 27, 2017

3. Grade of issue along with name of the rating agency:

- i. **Name:** Not Applicable
- ii. **Grade:** Not Applicable

4. Subscription Level (Number of times): 1.55 times

(The above figure are before technical rejections)

(Source: Basis of Allotment as finalized in consultation with the Designated Stock Exchange being National Stock Exchange of India Limited ("NSE"))

5. QIB Holding (as a % of outstanding capital) as disclosed to stock exchanges:

Particulars	Percentage
i. allotment in the issue ⁽¹⁾	13.18%
ii. at the end of the 1st Quarter immediately after the listing of the issue ⁽³⁾	13.75%
iii. at the end of 1st FY (March 31, 2018) ⁽³⁾	14.87%
iv. at the end of 2nd FY (March 31, 2019)	11.68%
v. at the end of 3rd FY (March 31, 2020)	11.73%

(1) Source: Basis of Allotment. Includes allotment to Anchor Investors

(3) Shareholding Pattern filed with Stock Exchanges for the relevant period

6. Financials of the issuer (as per the annual financial results submitted to stock exchanges):

((Consolidated)

(Rs. In million)

Parameters	1st FY (March 31, 2018)	2nd FY (March 31, 2019)	3rd FY March 31, 2020)
Income from operations	10,913	12,458	2,384
Net Profit for the period	564	248	88
Paid-up equity share capital	1,125	1125	112
Reserves excluding revaluation reserves	5,452	5,523	616

7. Trading Status in the scrip of the issuer:

Company's Equity Shares are listed on both the BSE Limited and the National Stock Exchange of India Limited. The Shares have not been suspended or delisted.

Particulars	Status
i. at the end of 1st FY (March 31, 2018) ^	Frequently Traded
ii. at the end of 2nd FY (March 31, 2019) ^	Frequently Traded
iii. at the end of 3rd FY (March 31, 2020)	Frequently Traded

^ Source – NSE Website

8. Change in Directors of issuer from the disclosures in the offer document:

Particulars	Name of the Director	Appointed / Resigned
i. at the end of 1st FY (March 31, 2018)	Nil	Nil
ii. at the end of 2nd FY (March 31, 2019)	Nil	Nil
iii. at the end of 2nd CY 3rd FY (March 31, 2020)	Nil	Nil

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9. Status of implementation of project/ commencement of commercial production:

- i. **As disclosed in the offer document:** Not Applicable
- ii. **Actual implementation:** Not Applicable
- iii. **Reasons for delay in implementation, if any:** Not Applicable

10. Status of utilization of issue proceeds:

- i. **As disclosed in the offer document:**

(INR million)

Particulars	Amount	Estimated utilization Fiscal 2018	Estimated utilization Fiscal 2019
Repayment/pre-payment, in full or part, of certain borrowings	2,289.38	2,277.29	12.09
General corporate purposes	30.64	30.64	-
Total	2,320.02	2,307.94	12.09

Notes: As disclosed in the Prospectus after Issue Expenses and post deduction of Offer for Sale Proceeds

- ii. **Actual utilization:**

(INR million)

Particulars	Amount	Amount utilized – March 31, 2018
Repayment/pre-payment, in full or part, of certain borrowings	2,289.38	2,289.38
General corporate purposes	30.64	30.64
Total	2,320.02	2,320.02

- iii. **Reasons for deviation, if any:** No

11. Comments of monitoring agency, if applicable

- i. **Comments on use of funds:** Yes Bank Limited was appointed as the Monitoring agency.
- ii. **Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document:** As per the issued report on November 08, 2017 for the quarter ended September 2017, there is no deviation as regards the utilization of funds from the Objects stated in the Offer Document
- iii. **Any other reservations expressed by the monitoring agency about the end use of funds:** Not Applicable

12. Pricing Data:

Issue Price: INR 170

Designated Stock Exchange: NSE

Listing Date: July 4, 2017

Price Parameters	At close of listing day (July 4, 2017)	At close of 30th calendar day from listing day (August 3, 2017) ^(#)	At close of 90th calendar day from listing day (October 2, 2017) ^(#)	As at the end of 1st FY after the listing of the issue (March 31, 2018)		
				Closing Price	High (during FY)	Low (during FY)
Market Price on NSE	171.65	147.35	137.90	146.80	149.90	139.35
SNP CNX Nifty	9,613.30	10013.65	9759.5	10,113.7	11,171.55	9,075.15
Sectoral Index	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable

Price Parameters	As at the end of 2nd FY after the listing of the issue (March 31, 2019)			As at the end of 3 rd FY after the listing of the issue (March 31, 2020)		
	Closing Price	High (during FY)	Low (during FY)	Closing Price	High (during FY)	Low (during FY)
Market Price on NSE	69.25	169.95	56.90	41.75	95.80	32.35
SNP CNX Nifty	11,623.90	11,760.20	10,004.50	8,597.75	12,430.50	7,511.10
Sectoral Index	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable

^(#) The 30th and 90th calendar day from listed day have been taken as listing day plus 30 and 90 calendar days. If either of the 30th or 90th calendar days is a trading holiday, the next trading day has been considered for the computation.

13. Basis for Issue Price (Source of accounting ratios of peer group and industry average may be indicated; Source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)

Accounting ratios		As disclosed in the Offer Document ⁽¹⁾	At the end of 1st FY (March 31, 2018) ⁽²⁾	At the end of 1st FY (March 31, 2019) ⁽²⁾	At the end of 1st FY (March 31, 2020) ⁽²⁾
EPS	Issuer	8.09	5.18	1.68	4.30
	Peers: Hathway Cable & Datacom Limited	(1.96)	(1.30)	(1.90)	0.59
	Den Network Limited	(14.64)	(1.77)	(11.63)	1.47
	Siti Cable Network Limited	(0.02)	(1.90)	(3.00)	(2.20)
	Ortel Communications Limited	3.93	(31.28)	N.A.*	N.A.*
	Industry Average	Not Applicable	Not Applicable	Not Applicable	Not Applicable
P/E⁽⁴⁾	Issuer:	21.01	28.34	41.22	9.71
	Peers: Ortel Communications Limited	19.85	Not Applicable	N.A.*	22.80
	Industry Average	Not Applicable	Not Applicable	Not Applicable	Not Applicable
RONW (%)	Issuer	14.87	8.58	3.73%	10.67
	Peers: Hathway Cable & Datacom Limited	(15.58)	(10.78)	(5.16)	2.76
	Den Network Limited	(17.95)	(2.18)	(11.80)	2.69
	Siti Cable Network Limited	(0.29)	(0.53)	(11.90)	NM
	Ortel Communications Limited	8.55	(461.58)	N.A.*	N.A.*
	Industry Average	Not Applicable	Not Applicable	Not Applicable	Not Applicable
NAV	Issuer:	47.22	58.48	59.11	62.05
	Peers: Hathway Cable & Datacom Limited	12.61	11.73	20.56	64.76
	Den Network Limited	81.58	40.24	53.40	21.15
	Siti Cable Network Limited	7.45	3.66	0.25	54.54
	Ortel Communications Limited	45.94	10.08	N.A.*	0.10
	Industry Average	Not Applicable	Not Applicable	Not Applicable	Not Applicable

Name of the Issue: GTPL Hathway Limited

1. Prospectus dated June 27, 2017. Disclosure is based on the Consolidated financial information disclosed in the Prospectus
 2. Disclosure is based on the financial results filed with the Stock Exchange
 3. P/E Ratio has been computed as the closing market prices of the companies sourced from the NSE website as on May 30, 2017 as divided by the basic / diluted EPS. P/E is not computed for Hathway Cable & Datacom Limited, Den Networks Limited and Siti Cable Network Limited due to negative EPS.
- * FY-19 Results for Ortel Communications have been delayed and not published yet.

14. Any other Material Information:

Announcement	Date
Acquisition of remaining 49% stake in GTPL TV Tiger Pvt Ltd, making it as Wholly owned subsidiary	13-Jul-17
GTPL Broadband Pvt Ltd, awarded work order by Gujarat Informatics Limited for estimate sum of Rs. 28.89 Crores	01-Sep-17
Tarun Kumar, Company Secretary & compliance Officer has resigned	22-Jun-18
Mr. Hardik Sanghvi, has been appointed as Company Secretary & compliance Officer	10-Aug-18
Appointment of Mr. Hardik Sanghvi as the Company Secretary and Compliance Officer of the Company with effect from Friday, August 10, 2018.	10-Aug-18
Disclosure of public announcement in relation to open offer to the public shareholders of GTPL Hathway Limited by Jio Content Distribution Holdings Private Limited, Jio Internet Distribution Holdings Private Limited and Jio cable & Broadband Holdings Pvt Ltd together with Reliance Industries Limited, Digital Media Distribution Trust, Reliance Content Distribution Limited, and Reliance Industrial Investments and Holdings Limited	17-10-2018
Copy of Post Offer Public Announcement published in newspaper was submitted to Stock Exchange	11-Mar-19
Mr. Viren Thakkar, Chief Financial Officer (Key Managerial Personnel) of the Company has tendered his resignation due to personal reasons and his resignation will be effective from July 31, 2019	26-Jul-19
The Company has acquired 100% shares of SCOD18 Networking Private Limited on August 5, 2019	06-Aug-19
Acquisition of balance 49% shares of GTPL Video Vision Private Limited.	07-Nov-2019
Acquisition of balance 4.82% shares of GTPL Vidarbha Tele Link Private Limited	24-Feb-2020

(Source: Stock Exchange)